



## **About J.F. Lehman & Company:**

Founded in 1992, J.F. Lehman & Company ("JFL") is a sector-focused alternative asset manager with approximately \$8bb in AUM across private equity and credit. Their complementary private equity and credit strategies exclusively focus on investing in the aerospace, defense & government, environmental & maritime, and infrastructure & industrial sectors. JFL has completed more than 100 transactions with ~\$13bb in aggregate enterprise value and is led by an accomplished senior investment and operations team with significant tenure.

In early 2023, JFL expanded its investment capabilities into credit by partnering with Evan Lederman and Lionel Jolivot, whose past history with JFL, complementary credit backgrounds and sector-focused expertise aligned with the firm's longstanding private equity strategy and firm culture.

JFL's credit platform invests opportunistically across the credit spectrum in both public and private credit, with a focus in the growing secondary credit market. JFL recently began fundraising for its second opportunistic credit fund, JFL Credit Opportunities Fund II, which has closed on more than 50% of its target and started to deploy capital alongside JFL Credit Opportunities Fund I.

To support its growing business, JFL Credit is looking to hire two additional investment professionals at the Sr. Associate / VP level, dedicated to credit.

## **Position Summary:**

JFL's credit strategy integrates private equity and credit sourcing and underwriting to invest opportunistically across the credit spectrum from stressed performing to distressed within JFL's core sectors. JFL Credit deploys capital through a draw down, closed-ended structure to best match investment opportunities to committed capital duration.

JFL is seeking a talented, ambitious, attentive and high-energy individual to join the organization as a Sr. Associate/ VP, dedicated to Credit.

This individual will report to the Credit Partners and have the unique opportunity of joining at an early stage of JFL's credit strategy, with the expectation of numerous opportunities for growth. If interested in this role (described below), please email [creditopening@jflpartners.com](mailto:creditopening@jflpartners.com) with resume and background.

## **Primary Responsibilities:**

- **Research:**
  - Work closely with senior Credit team members to analyze and evaluate potential credit opportunities, focused specifically on secondary credit investments in stressed syndicated credit, direct lending and distressed/capital solutions.
  - Stay informed about market trends, regulatory changes, and industry developments to help inform investment decisions.
- **Due Diligence:**
  - Conduct due diligence on potential investments, managing financial analysis, risk assessment, and industry research which will ultimately be used to underwrite investments.
- **Investment Support:**
  - Assist in the development of Investment Committee memos and supporting analysis
  - Assist in the structuring and execution of credit transactions, ensuring alignment with investment strategies.
- **Portfolio Management:**
  - Collaborate with Credit Partners to monitor and manage the ongoing performance of existing credit portfolios.
- **Marketing Support:**
  - Support marketing and presentation materials as needed for internal and external stakeholders.

## **Qualifications:**

- Bachelor's degree from a well-respected institution completed
- 3-5 years of significant experience in the stressed, direct lending and/or distressed credit markets
- Excellent oral and written communication skills
- Strong technical skills and financial acumen, including financial modeling and PowerPoint proficiency
- High level of organization and strong attention to detail
- Strong desire to learn and ask questions
- Initiative to reach for increasing levels of responsibility as the credit business grows
- Skilled at managing multiple priorities and tracking numerous interrelated details
- Team orientation and history of establishing and maintaining good working relationships within and outside the firm
- Ability to handle confidential information sensitively and discreetly
- US Citizen or Permanent Resident

**Reporting:**

- The Sr. Associate/VP, Credit will report to the two Credit Partners

**Location:**

- New York, N.Y.

**Compensation/Benefits:**

- Compensation:
  - **Cash Compensation:** Will be competitive and commensurate with candidate's experience, skill set and qualifications
  - **Additional Compensation:** In addition to cash compensation, other forms of compensation, such as carry, profit share and 401k match, may be offered based on a candidate's experience, skills set and qualifications
- Benefits:
  - Competitive health and ancillary insurance options
- Paid Time Off:
  - 20 days of PTO (vacation, sick leave, etc.)

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